

STEP 1



INTRODUCTION

As Stephen Covey said, “Begin with the end in mind”. What roles are you looking for? What positions are you suitable for? We are only able to guide you effectively through the job hunt with well-defined target groups. The better we understand the goal, the better the documents and the entire process.

SOURCING CRITERIA

Please find attached an editable document for you to fill out.

Ideal Position

Please specify if board membership is crucial

Ideally based in

City / country

What other cities / countries would you move to for the right opportunity?

Please be precise. If necessary, please group in relation to e.g. “would love to”, “would like to”, “OK”

Jurisdiction

Which country / region you like to be responsible for

Type of ownership

I.a. type of legal entity

Preferred Capital

National, American, UK, German, Asian, etc.

Corporate culture

of FTE

Turnover [pls add currency]

If applicable: please add the turnover of the entire company

Level of maturity

Start-up, green field, brown field, growing, sustainable growth, fast growing,...

Type of problems you can solve

If it's not clear from your CV, give examples how you've done it before

Industry (max. 3)

If it's not clear from your CV, give examples or reasons why you are qualified to operate within that specific industry

Give at least 5 examples of companies that fulfill the above criteria.

What remuneration package are you interested in?

What value could you potentially add to that particular target group?

If it's easier, explain company by company / case by case / problem by problem